

# Turnkey Support

A safe pair of hands for  
streamlined airfield  
lighting projects



Design ▶ Supply ▶ Implementation ▶ Maintenance





# Congestion, capacity restraints, growing regulation... what's your challenge?

The aviation industry is changing but with this comes a unique opportunity to make more of your options and existing assets. Drawing on our world-wide experience in high-profile AGL lighting projects, our team truly innovate to help you achieve more with less. You can save costs, without sacrificing safety or quality.

# Trusted supplier for all Civil and Military airfields worldwide



## In-house services

Experts in the design, supply, installation and maintenance of all airfield ground lighting, navigational aids, terminal and ramp equipment, air traffic control and management communications, testing and monitoring solutions.





Stable **in-house** team, employed  
and directly managed.







# The most robust turnkey solution for your airport lighting systems

Streamline and protect your project from start to finish

What would it mean to you, if you could fully rely on one principle contractor at the helm of your project? More time to focus elsewhere? Peace of mind that your plans will come to fruition as intended, always compliant?

We are an extension of your team. A capable partner who knows what it takes to achieve your programme targets and overcome even the most complex challenges.

# Proven ways to **optimise projects** with Early Contractor Involvement (ECI)

Draw on our global experience for inventive ways to get maximum potential from your land, assets and project plans. All the while, we keep you fully compliant and ensure precision planning with absolutely minimal disruption.

## Engage our team during the planning phase to achieve:

- ✓ Less downtime and lower risk
- ✓ Shorter project schedules
- ✓ More cost-effective solutions
- ✓ Better project performance
- ✓ Practical construction methodologies
- ✓ Improved H&S management
- ✓ Reduced environmental impact
- ✓ More effective procurement

## Holistic approach:

## Bring your plans to fruition, achieve programme targets

Working in partnership has a ripple effect across any project and indeed, across your airfield.

We take time to understand your overall strategy - this is the only way any supplier can make a meaningful contribution. And do you the service of challenging your brief.

A capable partner who knows what it takes to achieve your programme targets.





## ATG Projects Philosophy

Engineer the job more cost effectively

Plug-in to your processes smoothly

Deliver highly responsive after-sales support

Cultivate continuous improvement

Achieve sympathetic project delivery that is not disruptive





## Full suite of services:

Design, supply, implementation and maintenance, all managed by one reliable contractor



### Survey and design

## Maximise your options and existing assets

To help you make the most of your land and equipment, our AGL designers use the latest CAD technology and 3D modelling to produce detailed conceptual designs and specifications for all types of airfield project.

You will be well-placed to make informed decisions because we unearth all the potential obstacles before work begins. Detailed feasibility studies, conditions surveys and risk assessments underpin our accurate specifications, installation methodologies and plans for civil construction works.

## Roll out

# Keep stakeholders on-side and stabilise your supply chain

The complexities of working with integrated project delivery teams can be complex. We draw on 25 years of experience to manage the supply chain tightly, leading and maintaining control over the standards all contractors work to on your site.

Multi-contractor projects can be compounded by the differing perspectives between airports,

environmental bodies, the local community and external funding bodies.

We build a shared stakeholder perspective by being inclusive and balancing expectations with project objectives. This way, you are free make progress on the project, rather than spend your time debating.



## Tendering Support

Develop the most accurate, competitive submission with details and plans from our team

## Implementation

# Planning for low-impact project delivery

Our Technical Management teams advise on the best products, equipment and implementation methodologies to meet your goals.

You won't miss a detail because we plan them all: from access, maintenance, critical check and hold points, to Quality Plans, project communications, environmental impact management, hazard

analysis and risk assessment. We address the full suite of considerations experience has taught us.

Combined with impeccable communication, co-ordination and site management, you can avoid costly pitfalls and complete projects as intended.



## Installation

### Ensure impeccable delivery that's safe and on-plan

You can trust our engineers to work on your operational site safely and effectively. We fit seamlessly into your own processes, and every single member of our team follows robust Health and Safety and Quality Assurance procedures. They have all the necessary industry training and draw on their experience in all aspects of installation across both civil and military sites.

You will always know what to expect as we deliver on-programme, on-time and in-budget.

Any disruption is contained and minimised through our forward-thinking planning and off-site testing before bringing systems online.



## Construction and civil works

You can rely on us for all civil, builders and construction groundworks needed for your AGL installation. A truly turnkey service coordinated by one experienced contractor.



## Training

### Educate your people to operate equipment compliantly

Practical and tailored training enables your people to operate and maintain new equipment effectively, which protects your investment long-term. We use these regular training opportunities to help you to drive continuous improvement, keeping you compliant now and in future.

## World-wide aftercare and support

### Solve problems quickly with responsive engineers

You can get the level of support you need because we have the resource and infrastructure in place to deliver the speed and standard of care expected by busy airfields. The correct specialists are always available, helping you to minimise downtime and keep moving.





## Facilities management

### Maintain efficient functionality and focus your team

Any issues across your site are identified and solved quickly, with periodic and preventative maintenance from our world-class team. Our solution-based approach underpins and compliments your existing operations, with broad and cost-effective solutions.

From inspections, fault finding and surveys through to cleaning and maintenance, we protect your investment and free your team from day-to-day management. This way, your people can focus where you need them.

Our Added-Value Management Framework ensures:

- ✓ Well-maintained assets that are compliant and efficient
- ✓ Improved company focus
- ✓ Lower and controlled operating costs
- ✓ More free resource internally to focus on core competencies



### Leverage new technologies

To help you adopt the right maintenance plan, we use the latest tools and solutions to keep you at the forefront of airfield management. For example, the new generation of mobile photometry equipment keeps you compliant to ICAO and FAA standards and removes common barriers to effective testing.



# People you can rely on to deliver what was promised

The benefit of a highly trained team, who are engaged in their work, delivers far-reaching benefits to your project and organisation as whole.

We foster a culture of innovation and a right first time approach to planning. This way, you benefit from our attention to detail, confidence in our expertise and continuous improvement at every opportunity.

- ✓ Directly employed specialists for a stable workforce
- ✓ Culture of **risk free, incident free**
- ✓ Training to the highest standards and procedures
- ✓ Knowledge transfer amongst worldwide team for best-practice
- ✓ Network of trusted specialists for an injection of niche knowledge if needed





# We help you to meet standards and are used to the varying regulations around the world

## Quality Management

### Meeting your needs as they evolve

Continuous improvement is a way of life for us and protects our own competitive advantage as well as the one we deliver to you. A culture of feedback unlocks the value-added benefits of long-term relationships, allowing us to understand and meet your expectations. Quality procedures are embedded in our processes and we employ site-specific Quality Plans, collaboration with your quality managers, Quality Meetings, periodic audits and Close-out Meetings to ensure we meet your objectives fully.

## Health and Safety

### Excellent record of keeping people safe

Site-specific, pre-qualification audits ensure we are capable of delivering on your project before work starts. If we are, you can be certain we fully satisfy site requirements and take action where needed, communicating and promoting Health and Safety with an ethos of risk free, incident free. This forms just one part of our stringent risk management procedures, ensuring our team and other contractors are aware of hazards and control measures are in place to minimise risk. Through on-site workshops, inductions and effective toolbox talks, we keep your people, contractors and ourselves, safe.

## Environment and Sustainability

### Minimising your environmental footprint

You can be sure we will always select the right substances and materials, manage waste properly, prevent and control pollution and monitor our performance overall. We proactively identify opportunities to operate and develop a sustainable business at both project and management level. We recognize our responsibility to protect the environment and endeavour to minimise our impact as far as is safe, practicable and economical.







atg airports ltd  
Lowton Business Park | Newton Road  
Lowton St. Mary's | Warrington  
WA3 2AP UK  
☎ +44 (0)1942 685555  
✉ [enquiries@atgairports.com](mailto:enquiries@atgairports.com)

atg airports inc  
7857 Drew Circle #11 | Fort Myers  
Florida 33967 | USA  
☎ 001 (239) 985-9406  
✉ [enquiries@atgairports.com](mailto:enquiries@atgairports.com)

[www.atgairports.com](http://www.atgairports.com)

